

Record of Discussion
VIRTUAL MEETING DEFENSE MOU ATTACHÉS GROUP

Thursday, January 28 2021

9:45am –1:00pm Meeting Hosted via Webex

VIRTUAL MEETING

Mr. Pieter-Henk Schroor (Chair)	Netherlands
Col. Leo Radlingmayer	Austria
Lt.Col. Jiri Klepetko	Austria
Lt.Col Phillipe Loots	Belgium
Col. Steve MacDonald	Canada
Mr. Heather Messera	Canada
Mr. Melissa Fuerth	Canada
Ms. Mounira Badro	Canada
Ms. Paula Folkes-Dallaire	Canada
CDR Jesper Rasmussen	Denmark
Lt.Col. Harri Korhonen	Finland
Mari Etelappa	Finland
Col. Emmanuel Thomé	France
Col. Emilie Tota	France
Mr. Alexander Dudde	Germany
Ms. Elisa Rosenkranz	Germany
Mr. Omer Haim	Israel
Mr. Ori Katzav	Israel
CDR Francesco Greco	Italy
M. Gen Stefano Cont	Italy
Mr. Kaoru Kashimoto	Japan
Ms. Yuko Miyata	Japan
Mr. Kazuhiro Kashimoto	Japan
CDR Stefan Luteijn	Netherlands
Erwin Koeken	Netherlands
Mr. Einar Gustafson (Vice-Chair)	Norway
Ms. Chloe Friberg	Norway
Col Marek Brylonek	Poland
Col. Mojca Pesec	Slovenia

CDR SPN Ignacio Sanchez De Toca Redondo	Spain
Maj Andres Octavio Sambeat	Spain
Mr. Håkan Söderstedt	Sweden
Ms. Elizabeth Dall'Acqua	Switzerland
Mr. Peter Jenni	Switzerland
Mr. Ben Grinham	United Kingdom
Dr. George Spencer	United Kingdom
Ms. Erin Morton	United Kingdom
Ms. Lois Nicholson	United Kingdom
Heidi Grant	DSCA
Melissa Whitlock	DSCA

1. OPENING / INTRODUCTION BY THE CHAIRMAN

- PH welcomes everyone at 9:55 am and wishes everyone a Happy New Year.
- PH also welcomes Mr. Erwin Koeken as the new Financial Officer of DMAG. Mr. Koeken and his family moved to Washington DC in Summer 2020 and works as the Defense Department Controller at the Embassy of Netherlands.
- PH mentioned that the new Financial Officer already sent out the invoices for the contribution of 2021. PH remembered that everyone should take care to pay the fee until March 31 2021.

2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

- PH goes through the records from the past Record of Discussion.
- Dr. George Spencer added that he attended the last DMAG Meeting in December, but he was not mentioned in the list of participants in the ROD – this will be corrected.
- Vice Chair Einar reconfirmed the intention that in virtual DMAG Meetings the guest speaker should come in at 10:00 am, but it does not need to be a hard, fixed rule.
- DMAG NDIA Event scheduled in January 2021 was postponed. More information will follow as soon as possible.

3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- PH suggested to reconsider the architecture of DMAG . Between the working groups sessions and DMAG meetings, he could need some more help in guiding and formulating the strategic agenda. PH made the proposal to establish a DMAG Executive Committee. His proposal was supported by the participants of the meeting.

4. REPORT FROM WORKING GROUP ON INDUSTRIAL BASE COOPERATION

- Ms. Lois Nicholson suggested that the new Executive Committee should have a good look at the fundamentals of the working groups, particular the WG on industrial base cooperation and to see whether they can reformulate/ reorganize and make it fit for purpose again.

5. REPORT FROM WORKING GROUP ON CYBER

- Peter Jenni and Steve MacDonald gave a short update on this working group on the basis of their presentation “DMAG Cyber WG– Status Report”. The last workshop was on January 21, 2021 and the presentation will be shared with all DMAG Members. The attached presentation is an essential part of this ROD.
- There will be another CMMC Implementation Table Top Series by January 29, 2021. Cyber Working Group will give an update at the next DMAG Meeting if there is a necessary outcome of this.
- Cyber Working Group is really focused on the CMMC Topic.
- The next working group workshop is scheduled for February 22, 2021 in preparation for the next DMAG Meeting to finalize the intended letter to send out in the name of DMAG.

6. REPORT FROM WORKING GROUP ON EXPORT CONTROL

- Col. Leo Radlingmayer circulated the report of his working group and would like to ask all members if they have questions so they should not hesitate to ask him. He thanks his members of the working group for compiling information. If there is one more nation participating or sending the survey to Col. Radlingmayer, he will be glad to put it into the report.
- During the next DMAG Meeting Col. Radlingmayer will discuss the recommendations and the question how to put the report to the Department of Commerce or the Department of State - that means in form of an official letter of DMAG or from the Embassies.
- PH suggested discussing how to continue with this work because Export Control will affect the work for the common years.
- Ms. Lois Nicholson added that she welcomes a careful discussion on how we might go forward to pull out some key questions to ask the administration and how to publicize it. UK is one of the nations who did not take part in the survey and so they should be careful about how to represent this survey. She recommended a discussion with US officials in a session to make it possible that DMAG Members could ask their questions because that could be more effective.
- PH suggested to reserve some additional time for discussing the outcome of the survey and the recommendations at the next DMAG Meeting.

7. REPORT FROM WORKING GROUP ON TRADE PROMOTION

- No comments.

8. REPORT FROM WORKING GROUP ON NETWORKING & OUTREACH

- Steve MacDonald started redrafting the DMAG Charter, which is outdated and needs to be reviewed. First, he will present the new draft of the Charter to the Executive Committee and then it will be discussed in the broader DMAG Group.. He will have a full draft completed within one or two weeks.
- Mr .MacDonald already completed a draft for the Presentation. He mentioned that such a presentation obviously helps informing each other. He added one slide to the presentation, which explains what it means to be a qualifying country.
- The next step is to forward the presentation to the Executive Committee and then to get it out to the membership. Steve MacDonald welcomes the members' thoughts on it.
- PH thanked Steve MacDonald for his engagement and his work on the Charter and the presentation.

9. OTHER ISSUES AFFECTING MEMBERS

- PH asked for collecting the first opinions on the Buy American Executive Order, which was signed on Monday, February 25, 2021.
- Steve MacDonald thinks that this complicated Executive Order needs to be examined by the Federal Government Agencies. His experience from discussions with DoD shows that they have no idea to how implement this and they do not have a clear comprehension of what the potential impacts are going to be.
- CDR Rasmussen added that it would be important to share our views on this Executive Order and not bother DoD to much with asking them the same questions over and over again.
- Mr. Einar Gustafson stated that is important to raise awareness with the US Administration that "Buy American" is not always in the American interest. What he will go for now is to get some sort of statement from the DoD, that could be considered a constructive step forward. The issue here isn't that there is a "Buy American" Act, the issue is that no one knows about our MOU and what it means to be a 'qualifying country'
- PH added that there are many unknown uncertainties regarding the implementation of this EO. He fully agrees with the opinion that we have to closely monitor its implementation and it couldn't do any harm if we approach our contacts in the US Administration, academia and industry to express our concerns. It is important in all of our upcoming meetings with representatives from DoD to let them know that DMAG has some big question marks regarding this EO.

10. UPCOMING DMAG MEETINGS and EVENTS

Month	Host	Details/Date	Guest Speaker
February	Webex	Thursday February 25	Hakan Soderstedt, Sweden

11. DEFENSE COOPERATION EVENTS

- PH mentioned that he will keep Members updated about the NDIA in Philadelphia.
- Vice-Chair Einar Gustafson added that he is preparing a virtual hacking for allies program at the end of February 2021 where Col. Beaverson will also be a part of. Mr. Gustafson would appreciate if the DMAG Members would like to participate in that event.

12. GUEST SPEAKER HEIDI GRANT, DIRECTOR OF DSCA

- Chairman Mr. Pieter-Henk Schroor introduced guest speaker Heidi Grant as the new Director of DSCA.
- Ms. Heidi Grant introduced herself and mentioned that it is the easiest transition for her to the new position. It is an honor for her to be selected for this position and it was not achievable in the past. When she worked for the Air Force, it was one of her favorite jobs, she put it on her career development form for her boss and she thought this position would be totally unachievable for her and they would never move her. So her current position as Director of DSCA is her dream job and she has already been in this position since six months now. The last time has been challenging to be in a Covid-Environment because she is a kind of person who wants to go out there and meet people face-to-face. She has been in the international defense business for over 20 years.
- She looks at cost affects, efficiency, and effectiveness. An important experience that shaped her career was September 11, 2001 when she was actually in the Pentagon when the building was attacked. That's what gives her passion of her mission. She mentioned that a lot of US partners told her that they would like to do more but they didn't have the capability/ capacity to do so. Collectively she thinks it is important for all of us to look at the challenges for the future and who is going to be there as a part of the coalition. That is what drives her and she thinks we can work closely together in that area. Being respectful is as important as transparency to her. Her Team is an amazing organization with about 1000 people.
- Her vision on where she want to go is an organization where she wants to expand the opportunities for industry to compete by being more transparent in their work.
- She wants to identify barriers to progress (within the US and for international partners) and develop plans to remove these barriers.
- She is also looking to faster innovation, back to that pro-activeness and looking at new ways of doing business to be more effective and ambitious.

- One of the strategic priorities is to talk with countries collectively about their five-years-goals together.
- Back to the strategy: In the past many people in the DoD have been trying to do good things, but without partners. Her experience is that the US is saying different things to their partners and they should pay more attention to partners and allies. For security cooperation, her plan is to be the conductor, as like a conductor in an orchestra.
- Ms. Lois Nicholson thanked Director Grant and her team. She also mentioned that she heard the day before that the Biden Administration were going to take a review of the Middle East Arms and Exports. Ms. Grant said she was also anxious to see how this would defense trade with partners and that she hoped the Biden administration would communicate transparently about new policy directives affecting allies and partners.
- PH thanked Director Grant for her detailed explanations and her answers to questions from the DMAG Members. Ms. Grant thanked DMAG for the opportunity to join the DMAG Meeting and wished all the best to the members.

Chairman Pieter-Henk Schroor thanked everyone for joining the meeting. The meeting concluded at 12:26 pm.

DMAG Secretariat