

RECORD OF DISCUSSION
DEFENSE MOU ATTACHÉS GROUP MEETING
Thursday, September 26, 2019 10:00-12:00
Embassy of Norway

ATTENDEES

Mr. Pieter-Henk Schroor	Chairman Netherlands
Mr. Einar Gustafson	Vice-Chair Norway
Ms Chloe Friberg	Secretary (Norway)
Ms. Kristine Kivle	Secretary (Norway)
Lt Col. Harri Korhonen	Finland
Ms Evanna Hu	Guest Speaker (Omela)
Ms. Mounira Badro	Canada
Mr. Alexander Dudde	Germany
Cdr Francesco Greco	Italy
Mr. Roger Grose	Australia
Dr. Karl-Heinz Seekatz	Germany
Mr. Kaoru Kashimoto	Japan
Ms. May Zisbrod	Israel
Col. Stephen MacDonald	Canada
Ms. Yuko Miyata	Japan
Col Mojca Pesec	Slovenia
Col Leo Radlingmayer	Austria
Cdr Sr Grade Jesper Rasmussen	Denmark
Mr. Nils Johansson	Sweden
Mr. Peter Jenni	Switzerland
Mrs. Francesca von Grebmer	Switzerland
Dr. George Spencer	United Kingdom
Mr. Shinji Sato	Japan
Mr. Tom Skorinsky	Israel
Mr. Hakan Sodersedt	Sweden
Cdr Harald Vasset	Norway
Mr. Ikuo Yoshida	Japan
Maj Jan Novotny	Czech Republic

1. OPENING / INTRODUCTION BY THE CHAIRMAN AND HOST

- Chairman Pieter-Henk Schroor shared opening remarks and thanked the Royal Norwegian Embassy for hosting the DMAG Meeting.
- Cdr Harald Vasset thanked the participants for attending and wished everyone a productive meeting.
- Mr Gustafson introduced the Guest Speaker, Ms Evanna Hu from Omela who would talk about the NATO Industry Forum taken place in Washington DC November 13-14.

- Chairman Pieter-Henk Schroor invited a roll call around the table to allow every participant to introduce themselves. The Chairman then stated he wished this meeting to focus on a strategic reflection and what the DMAG is looking to achieve in the next 2-4 years.

2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

(Thursday June 27 2019)

- Mr Nils Johansson stated that a minor error was made on page 4, bullet point 7: the visit was from the CTO (not OTC).
- Col Leo Radlinmayer asked about a clarification on the Congressional Notification Bypass and Col Stephen MacDonald referred to the issue being brought up by Mr Prosper initially and added that this element had died out based on their tracking.
- Chairman Pieter-Henk Schroor confirmed the next meeting would take place on Thursday Oct 31 (host tbd at this point). Col Stephen MacDonald confirmed Canada would host the DMAG meeting on Thursday January 30th 2020. The United Kingdom offered to host on February 27th 2020.

3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- Chairman Pieter-Henk Schroor reflects on whether the same agenda items are needed for each meeting.
- No discussion.

4. U.S. EXPORT CONTROL ISSUES

- Col Leo Radlinmayer takes the floor and shares updates from the working group on export control and the plan to send out a new questionnaire. He further states the interest in mapping how many cases of Export Control are done by each countries and look for common issues that could be tackled as a group.

5. EXECUTIVE ORDER

- Mr Roger Grose mentions two executive orders:
 - Strengthening the Defense industrial Base (DIB), implementation efforts with main focus on grand strategy and we are seeing emphasis on the 2021 NDAA.
 - Targetting the 2021 bill and the window for influencing the bill will be between February and June 2020. DMAG should utilize this timeframe to talk with respective actors.
- Mr Pieter-Henk Schroor thanks Mr Grose, stating that this should be dicussed in more detail going forward.
- Additional comment from the group indicates that there is chatter that the 20 bill will be a skinny bill with nothing of concern or nothing of high interest at the moment.

6. LEVEL OF AMBITION / WORK PLAN 2019

- After one year of DMAG chairmanship in which four working groups were established Mr Pieter-Henk Schroor stated that DMAG now needs more strategic guidance from its members. DMAG's ambitions are not always clear. We all need to know what DMAG is about, what unites us, and what processes are going on while at the same time being able to seize opportunities to make a difference. To this end Mr Schroor convened the DMAG steering group (including the chairmen of the separate working groups) in September and they discussed the strategic outlook for the coming years.
- Mr Schroor presented the slidedeck about DMAG and welcomed input on how to improve these slides, stating we should have some key messages and these are still lacking in the slide presentation. He further suggested we should sum up some strong statements to improve our key messaging about DMAG.
- Mr Schroor runs through the presentation and indicates there should be a slide showing members with MoU's and identify those that are DMAG members already and those that should join. He also points out that Japan, who is attending today, is more than welcome to join the DMAG.
 - Mr Peter Jenni notes that he met reps from the Embassy of Egypt who were not aware of DMAG, reflecting on how we can share info more clearly and proactively with countries not yet members of DMAG.
 - Mrs Francesca Von Grebmer adds that she knows the representatives who initially started DMAG and would put them in touch with Chairman Pieter-Henk Schroor.
 - Col Stephen MacDonald indicates that he has a list of all Defense Attché Office representatives and could utilize this to facilitate introductions and would just need to know which countries we are targeting.
- Slide about DMAG defense spending:
 - Mr Pieter-Henk Schroor reflects on the total amount related to defense spending (\$B335) and how majority of this spending is used on the US, meaning the DMAG has some substantial weight, proving the importance of being organized as a group.
 - Dr. Karl-Heinz Seekatz indicates that the slide on procurement should be updated to reflect defense budgets and Mr Schroor encourages each member to provide information on how much each country spend in the US on procurement. Dr. Seekatz adds that we should focus on our combined purchase power in DMAG to leverage our importance to the US.
 - Each member was encouraged to collect updated information on each country's procurement plans to create a new slide with the aim to have comparable figures for each country.

- Slide showing how DMAG is engaged in US procurement programs
 - The slide could be updated to illustrate how DMAG matters as a group in US Procurement. The slides are Air-Force heavy and we are encouraged to update the slides to provide other programs, adding a slide for Navy and Army.
- Slide on Mission statement
 - There should be a clearer distinction between Mission and Vision. The mission should be 1 sentence illustrating the broad concept of DMAG and it should include the concept of interoperability. The last sentence currently mentioned in “mission” should be included under “Vision” instead. Mr Pieter-Henk Schroor recommends that Col Steven MacDonald reviews the mission/vision slide and updates/shares a revised version with the group.
 - Other changes were discussed as well for the goals, strategic objectives and priorities. The group agreed there should be one internal presentation for DMAG members /prospect DMAG members and one external version to showcase DMAG to external actors.
- Col Steven MacDonald will take the lead on updating the slides and share these with the group prior to the next meeting, also including input and suggestions from other members.
- Mr Roger Grose underlines that we need to focus on the benefit of DMAG from the US perspective and not our own perspective
- Mr Pieter-Henk Schroor adds that the report written by Bill Greenwalt on leveraging the NTIB is highly recommended and encourages everyone to download/read the report. Mr Grose adds that Andrew Hunter from CSIS also has reports available online that are recommended, and that Mr Hunter should be invited again as a guest speaker.

7. OTHER ISSUES AFFECTING MEMBERS

- No discussions

8. UPCOMING DMAG MEETINGS and EVENTS

- Mr Peter Jenni offers to host a pre-christmas event for DMAG members and spouses. Mr Jenni will provide a doodle to set a date.

Month	Host	Details/Date	Guest Speaker
October 2019	Netherlands	Regular meeting October 31	TBD

9. DEFENSE COOPERATION EVENTS

- No updates.

10. ANY OTHER BUSINESS

- No discussion

Drafted by Chloe Friberg, Acting Secretary of DMAG

