

RECORD OF DISCUSSION
DEFENSE MOU ATTACHÉS GROUP MEETING
Wednesday, June 20th 2018 10:00-12:00
Embassy of Israel

ATTENDEES

Robert Spencer	Vice-Chairman (partly)
Nicole Herzog	Secretary
Dr. Karl-Heinz Seekatz	Financial Officer
Danishai Kornbluth	Israel
Tom Skorinsky	Israel
May Zisbrod	Israel
Joseph Welsh	Guest Speaker
Paul Trenholm	Guest Speaker
Marco Digabriele	Guest Speaker
Anthony DeMarco	Guest Speaker
Adam Culley	Australia
Leo Radlingmayer	Austria
Philippe Loots	Belgium
Lorna Prosper	Canada
Kyra Graham	Canada
Nicolas Tessaud	France
Matthias Balthasar	Germany
Dimitrios Krikelas	Greece
Emmanouil Stefanakis	Greece
Christian Vinazzani	Italy
Ivan Mikuz	Slovenia
Mojca Pešec	Slovenia
Ola Alfredsson	Sweden
Nils Johansson	Sweden
Francesca von Grebmer	Switzerland
Dr. George Spencer	United Kingdom

1. OPENING / INTRODUCTION BY THE CHAIRMAN AND HOST

- Danishai Kornbluth, Director for Defense Cooperation, welcomed the DMAG to the Embassy of Israel.
- Due to other commitments, Tim Sneek and Col. Robert Spencer couldn't attend the meeting.
 - Thus Dr. Seekatz acted as Chair.

- Dr. Seekatz thanked Israel for hosting the DMAG and welcomed the following new members, who introduced themselves:
 - Ms. Kyra Graham
 - Intern of Canada
 - Ms. May Zisbrod
 - Successor of Ms. Danit Tziona – Israel
 - Col. Mojca Pešec
 - Successor of Ivan Mikuz – Slovenia

2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

- Concerning point 8 “Other Issues Affecting Members”, bullet 4 “DMAG Website”, Nils Johansson clarified that he meant that it’s “recommended” to have a password protected area for the members instead of “necessary”.

3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- Leadership Transition:
 - Both, Einar Gustafson and Nicolas Tessaud expressed their interest in the Vice-Chair position.
 - Due to their substantive duties at their respective embassies as well as the time that each of them would be able to invest in the Vice-Chair role, Einar Gustafson and Nicolas Tessaud agreed on Einar Gustafson to assume the position.
 - Since Einar Gustafson has not been present at the meeting, the voting for the Vice-Chair position will be postponed to the next meeting in September.
- Finance – Financial Officer:
 - Dr. Karl-Heinz Seekatz informed the members that:
 - he will take over the responsibilities as Financial Officer when the bank account has been opened.
 - he already applied for an IRS number on behalf of DMAG which is necessary to transfer the existing bank account (currently held by the Canadian Embassy) into a small business account.
 - After having received the IRS number, the next step will be to meet with a representative of the bank with both the Chairman and the Vice-Chair in order to transfer the money into the new account.
 - As soon as this has happened, Dr. Seekatz will inform the members on the financial status after transition and from this point frequently report on all financial transactions.
 - Dr. Seekatz would like to provide maximum transparency regarding DMAG’s financial situation.

- DMAG Website:
 - Lorna Prosper informed the members that the FPG has created their own website and that she will share the information with the DMAG members.
 - Dr. Seekatz asked the members if there is a volunteer for creating and maintaining the DMAG website.
 - Lt Col. Emmanouil Stefanakis volunteered to start with the website.
 - Since it is necessary to start with the website right from the beginning, Dr. Seekatz asked each member to share the information they've got about DMAG either with the Secretary or with Lt Col. Stefanakis.
 - ✚ Post-Meeting Note:
 - The Secretary sent all information / contents of the last DMAG website to Lt Col. Stefanakis.
- Since Adam Culley hasn't attended the last meeting, he requested an update on the presentation of Mr. Kevin Wolf.
 - The members informed him that Mr. Wolf talked about CFIUS and gave some export control updates.
 - Nils Johansson agreed on sharing his notes with Adam Culley as well as to discuss them with him to give him a better insight.
- Tom Skorinsky informed the members that he has attended an event hosted by CSIS concerning CFIUS "CFIUS Reform: Will the Bill Make a Difference?" on 31 May 2018.
 - The conclusion was that there will be a focus on investing in the US and not on export.
 - Danishai Kornbluth raised the question on how much pressure the US will expose on allies concerning both procurement and export.

4. U.S. EXPORT CONTROL ISSUES

- Adam Culley asked if there are any movements concerning export control issues.
 - No updates.
- Matthias Balthasar as well as Maj. Philippe Loots, who attended both the Defense Trade controls seminar on ITAR updates, licensing agreements, third party transfers on defense articles, and best practices for compliance with U.S. regulations on defense trade, on 30 May 2018, gave a brief summary of the contents and conclusions of the seminar.
 - Maj. Loots promised to have the briefs and contact information provided to the members via the Secretary.
- Adam Culley informed the members that the ITAR Section 126.4 that has been released in May 2017 has not yet been approved and that it seems as if there is also no draft of it.
 - Maj. Philippe Loots said that it is still under revision.
- Adam Culley is still trying to get Mike Miller, Director of the Office of Regional Security and Arms Transfers (RSAT), as a guest speaker for one of the upcoming meetings.

5. EXECUTIVE ORDER

- Nils Johansson talked to Mr. David O'Brien about the status of the Executive Order on the Industrial Base from April 2017.
 - Mr. O'Brien said that the reports have been delivered to the White House but have not yet passed either the House or the Senate.
- No updates concerning the "Buy American, Hire American" Executive Order.

6. DMAG Coin

- Christian Vinazzani sent the request concerning the design of the DMAG Coin as well as the quotations with regard to the price and amount of the coins via the Secretary to the Chair.
 - Since this request hasn't been made available to all members, Dr. Karl-Heinz Seekatz announced to make it available to catch up on that issue.
 - Post-Meeting Note: Link to the online survey has been distributed to all DMAG members.
 - The result will be discussed in the next meeting.

7. LEVEL OF AMBITION / WORK PLAN 2017

- See point 3.

8. OTHER ISSUES AFFECTING MEMBERS

- Col. Nicolas Tessaud met Mr. Ben Fitzgerald, Director of the Office of Strategy and Design at the U.S. Department of Defense, at a workshop "Transatlantic Strategic Superiority in the 21st Century", organised by the German Marshall Fund on 19 June 2018, and proposed to invite him as a guest speaker.
 - Adam Culley will reach out to Mr. Fitzgerald to ask him.
- Lorna Prosper gave a short summary of the last FPG meeting on 6 June 2018.
 - Guest speakers were:
 - Lt Gen. Charles Hooper (Director DSCA)
 - Ms. Ann Cataldo (DASA DE&C)
 - Ms. Heidi Grant (DUSAF/IA)
 - BG Gutterman (Director AFSAC)
- Regarding the upcoming ComDef on 5 September 2018, the members agreed that it would be important if someone of DMAG would be part of the panel.
 - Dr. Seekatz wants to discuss that issue with the Chair.
 - Post-Meeting Note: The Chair will attend the ComDef and is in contact with the organizer.
- Since there is no volunteer for hosting the DMAG Meeting in September yet, the Secretary will send out an email to all members to find a volunteer (see point 11).

- On behalf of the DMAG, Dr. Seekatz bid farewell to the following members:
 - Col. Robert Spencer
 - Col. Ivan Mikuz
 - Lt Col. Dimitrios Krikelas
 - Simon Gadd
- The meeting in September will be the last meeting for:
 - Capt. Jose Luis Galrito
- The meeting in September or October might be the last meeting for:
 - Tim Sneek

9. UPCOMING DMAG MEETINGS and EVENTS

- Social event, hosted by Denmark:
 - No Updates.

Month	Host	Details/Date	Guest Speaker
TBD	Denmark	Social Event	TBD
September 2018	TBD	TBD	TBD
October 2018	Germany	Regular meeting October 25 th	TBD
November 2018	TBD	TBD	TBD
December 2018	Switzerland	Regular meeting December 13 th	TBD

10. DEFENSE COOPERATION EVENTS

- **5 September 2018:** ComDef 2018 , National Press Club, Washington (DC)
- **19-20 September 2018:** SMI's 13th Annual Defence Exports, Rome, Italy
- One-day training courses offered by the Embassy Guild (<http://www.embassyguild.org/>).
 - Courses are exclusively designed for Ambassadors, diplomats, military officers and foreign business leaders to get all necessary knowledge and tools to effectively navigate Washington and to deliver ones Embassy's message to those who matter.
 - In particular the course "The Politics of US Defense Policy" has been highly recommended by several DMAG members that already attended.
- The Society of International Affairs (SIA) offers training on a regular basis on export and import licensing. SIA interests cover the entire spectrum of licensing issues pertaining to the Department of Commerce, Defense, State and Treasury (<http://siaed.org/>).

11. ANY OTHER BUSINESS

- The following four representatives of NDIA joined the DMAG meeting as guest speakers and invited the members to come to Philadelphia, PA, to see either the region as well as the industries.
 - Mr. Joseph P. Welsh (Rhoads Industries, Inc.):
 - Mr. Welsh thanked the members, and especially the Chair, that they have joined the DVC's International Defense Industry Conference in Philadelphia, PA, on 13 April 2018.
 - Furthermore he explained that the task of NDIA is to engage in international cooperation. Thus he would like to understand the needs of each DMAG member country.
 - Each year, the US Defense industry generates \$20 billion.
 - Mr. Paul Trenholm (Derbyshire, Inc.):
 - Mr. Trenholm referred to the economic situation of the Philadelphia region that has a large embedded community of defense contractors, especially in Navy and Air Force.
 - Mr. Marco Digabriele (Boeing Corporation):
 - Mr. Digabriele explained what the Boeing Corporation is doing in Philadelphia.
 - He offers the members to visit the Boeing production site in the area.
 - Mr. Anthony A. DeMarco (Price Systems, LLC):
 - Mr. DeMarco outlined that NDIA helps to set policy with the Department of Defense on matters like FMS.
- Post-Meeting Note: Regarding the invitation of NDIA and the fact that there is no host for the September DMAG meeting so far, the Chair is in contact with Mr. Joseph P. Welsh for a potential DMAG meeting in Philadelphia, PA, followed by NDIA events.

Drafted by Nicole Herzog, Secretary of DMAG