

RECORD OF DISCUSSION
DEFENSE MOU ATTACHÉS GROUP MEETING
Thursday, April 04th 2019 10:00-12:00
Embassy of Greece

ATTENDEES

Mr. Pieter-Henk Schroor	Chairman
Ms. Nicole Herzog	Secretary
Dr. Karl-Heinz Seekatz	Financial Officer
Lt Col. Emmanouil Stefanakis	Greece
Lt Col. Apostolos Chatzistavrou	Greece
Roger Grose	Australia
Col. Leo Radlingmayer	Austria
Col. Stephen MacDonald	Canada
Maj. Kathie O'Brien	Canada
Ms. Melissa Fuerth	Canada
Maj. Jan Novotny	Czech Republic
Col. Nicolas Tessaud	France
Col. Marek Brylonek	Poland
Cdr. Augustín Caballero Hernandez-Pizarro	Spain
Lt Col. Manuel Belluga	Spain
Col. Mojca Pešec	Slovenia
Ms. Metka Urbas	Slovenia
Mr. Nils Johansson	Sweden
Mrs. Francesca von Grebmer	Switzerland
Dr. George Spencer	United Kingdom

1. OPENING / INTRODUCTION BY THE CHAIRMAN AND HOST

- Col. Vasileios Lampropoulos , Defense Attaché, and Lt Col. Apostolos Chatzistavrou, FMS Officer, welcomed the DMAG to the Embassy of Greece.
 - The Chair thanked Greece for hosting the DMAG meeting.

2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

- No changes.

3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- Roger Grose informed the members that Alison Petchell, who couldn't attend the meeting, has already started her position as Adam Culley's successor.
- Nils Johansson asked the members if the report on how to streamline the NTIB (National Technology and Industrial Base) has already been published by the Atlantic Council.
 - According to Roger Grose, the report shall be released on 23 April 2019.
- The Chair informed the members, that Ms. Heidi Grant, the new Director for the Defense Technology Security Administration, wasn't able to make it to this meeting but he will try to get her for the next meeting in May.
- DMAG Website:
 - Lt. Col. Emmanouil Stefanakis informed the members that there is the possibility to get in contact with DMAG via a free contact form.
 - If someone fills out that form the details will be sent to the webmaster, Lt. Col. Stefanakis, so that he has to forward it either to the Secretary or the Chair.
 - In addition, the Secretary will receive a notification that someone sent a contact request.
 - ✚ Lt. Col. Stefanakis will check if it is also possible that the Secretary receives the full information of the contact form; the results will be discussed in the next DMAG meeting.
 - Meanwhile 35 DMAG members are registered for the website and 17 have already used the functionality for the meeting via the website.
 - The Chair asked the members what they think about the website.
 - Canada still has problems to access the website due to their firewall so that they can only access it at home.
 - Nils Johansson suggested that every member should have a look into the website to make constructive suggestions for improvements or changes.
 - The Chair suggested to publish all contact details of the DMAG members in the private section and to copy our statutes to the public section.
 - The Chair proposed to make some room on the website for the four working groups so that the outcomes and ideas can easily be presented to the other members.
 - Lt. Col. Stefanakis will probably create four additional pages so that each working group will have its own space.
 - Furthermore he will check if it is possible to communicate via the website with each other directly.
 - Lt. Col. Stefanakis informed the members that he will check if he can grant a second person restricted access to the webmasters functions so that this person might, for example, also see the guest list for an upcoming meeting.
 - The members agreed that it is a good idea to have this backup especially in case of absence of the webmaster.

4. U.S. EXPORT CONTROL ISSUES

- Col. Leo Radlingmayer informed the members that the political processes regarding the classes 1, 2 and 3 of the United States Munition List (USML) are still ongoing and that there are no changes yet.
- Roger Grose informed the members that the discussion about the Turkish participation in the F-35 Joint Strike Fighter (JSF) Program is still in discussion in congress and that there is an initiative to limit the transfer of F-35 aircrafts to Turkey.

5. EXECUTIVE ORDER

- Roger Grose mentioned that there are some fundings in the president's budget that are linked to the Executive Order on Assessing and Strengthening the Manufacturing and Defense Industrial Base and Supply Chain Resiliency of the United States, which have also been mentioned in the report regarding the Executive Order on the Industrial Base presented by Mrs. Brennan Grignon during the DMAG meeting in January.
 - Dr. Seekatz asked the members whether they have access to the classified parts of that report and if there are any possibilities to have a look into these parts.
 - Both, Roger Grose and Col. Stephen MacDonald believe that there is no possibility for that.
- Roger Grose informed the members that the Executive Order 13817, which relates to Critical Minerals, has been completed and back with the White House.
 - There is no news yet on when or if it will be released.
- Lt Col. Apostolos Chatzistavrou suggested that it might be helpful to sum up the defense expenditures in the US of each member nation to show the US the financial weight of their "partners".
 - The Chair mentioned in this context that a draft already exists but he believes that the figures are outdated.
 - Thus, he will ask the members to update their figures.
 - Furthermore he suggested that this could be a good topic for the 4th Working Group "Improved Networking" to look into.
 - Roger Grose mentioned that he is in possession of an FMS overview of the expenditures in the US, which might be a good start.
 - Col. Leo Radlingmayer suggested that it might be helpful to have a look at the import data figures on the webpage of the US Census Bureau.
 - He will ask Andreas Stauber to do so for at least the DMAG member nations.
- Roger Grose suggested, in order to understand the US defense strategies and the industrial base approaches in detail, to follow the money in the budget drafts and congress discussions.
 - Col. Stephen MacDonald suggested to create a new agenda point regarding that issue.
 - Furthermore, the Chair suggested that the 2nd Working Group "Defense Industrial Cooperation" should follow this issue.

6. LEVEL OF AMBITION / WORK PLAN 2019

- Working Group: Export Control
(Chair: Col. Leo Radlingmayer)
 - Col. Radlingmayer informed the members that the working group has had its second meeting.
 - He presented the results of the questionnaire and explained in detail the recommendations that the group would give to the other DMAG member nations.
 - The minutes of this second meeting (“DMAG Export Control WG Meeting Mar (V1)”) had been sent out via the Secretary to the DMAG members on 29 March 2019.
 - Another working group meeting will be held at the end of April.
 - Dr. Seekatz informed the members that he has had a meeting with Dave Burke (DoS RSAT), who advised the DMAG members not to change their re-export procedures (IT-System) at the moment as long as they are successful until the new electronic system has been fully implemented.
 - According to Col. Radlingmayer it would make sense to focus now on the Department of Commerce than on DDTC due to the implementation of the new electronic system.
 - The Chair raised the question how the next steps will look like when the problems with the re-export procedures have been identified.
 - Col. Radlingmayer explained that the group will identify and invite potential persons in charge to get them as guest speakers.
 - ✚ Then DMAG would be able to highlight the identified problems and to find out what each member nation might do to simplify and accelerate the processes.
 - Dr. Seekatz is of the opinion that it wouldn’t make sense to get in contact with the US government too early since there are a lot of uncertainties at the moment.
 - ✚ For him, training is an important issue; that’s why the working group should discuss a training plan to distribute it afterwards to the other DMAG members.
 - ✚ Furthermore, there will be a re-evaluation of the issue so that detailed questions can be raised to the government.
 - The Chair proposed that it might also be a good idea to invite the “export experts” of the DMAG member nations as guest speakers to learn something about the different procedures.
- Working Group: Reciprocal Security and Defense Industrial Cooperation
(Chair: Miss Lois Nicholson)
 - Since Miss Lois Nicholson wasn’t present, there is no news at the moment about the work of the group.
 - The Chair will get in contact with Miss Nicholson to get some information how to progress.
 - In addition, Roger Culley informed the members that he doesn’t know if Adam Culley has handed over his co-chair position to his successor, Ms. Alison Petchell.
 - Tom Skorinsky informed the members that there wasn’t a meeting since the one at the Canadian Embassy.

- Working Group: Trade Promotion
(Chair: Andreas Stauber)
 - Since Andreas Stauber wasn't present, there is no news at the moment about the work of the group.
- Working Group: Improved Networking
(Chair: Col. Stephen MacDonald)
 - Col. Stephen MacDonald volunteered for leading the 4th Working Group.
 - Col. Nicolas Tessaud as well as the Financial Officer, who foresees possible costs, joined the group.
 - Dr. Seekatz suggested that the scope of public presentation might also include the website.
 - The Chair raised the question if there is a possibility to attract new members and how DMAG might reengage with members that don't show up too often.
 - Dr. Seekatz thinks that it might be possible to reach those members via FPG since they show up there.
 - In this context, the Chair also mentioned that he has had a meeting with the Croatian Defense Attaché, Brigadier General Ivica Olujić, as well as the Croatian Assistant Defense Attaché, Major Ivan Puhalo, who would like to join DMAG.
 - ✚ Croatia hasn't concluded a procurement MoU with the US yet, but it is in process.
 - ✚ In his opinion, there aren't any problems in having them at DMAG as observers.
 - ✚ There haven't been any objections by the DMAG members.

7. OTHER ISSUES AFFECTING MEMBERS

- Tom Skorinsky expressed his concerns about the economic pressure by the US when it comes to working together with China.
 - Col. MacDonald mentioned in this context that there are some nations that are getting more pressure than others.
 - Furthermore, he expects that the Section 232 (National Security Tariffs) investigations will increase and also affect the DMAG member nations.
- The Chair mentioned that the US has still big concerns about PESCO (Permanent Structured Cooperation), because they fear a trade war between the US and Europe
 - Thus, he is of the opinion that a dialog with the US has to be started to eliminate also potential misunderstandings.
 - Col. Mojca Pešec suggested to invite representatives of the European Union to one of the next DMAG meetings to get more information about PESCO.
 - After that, the DMAG member nations are in a better position to explain it to US counterparts.
- The Chair informed the members that a new Secretary for DMAG is needed and called for volunteers.
 - Dr. Seekatz explained that the Secretary's position at the German Embassy will not be replaced immediately; he expects that the process will take at least 6 months.

- The Chair mentioned that the Department of Defense (DoD) has entered into arrangements with several nations to ensure the mutual supply of defense goods and services, the so-called Security of Supply.
 - These bilateral Security of Supply arrangements allow the DoD to request priority delivery for DoD contracts, subcontracts, or orders from companies in these countries.
 - Similarly, the arrangements allow the signatory nations to request priority delivery for their contracts and orders with U.S. firms.
 - The Chair would like to invite the director of this program at the Embassy of the Netherlands as a guest speaker.

8. UPCOMING DMAG MEETINGS and EVENTS

- The DMAG meeting in May had to be rescheduled from May 9th to May 2nd due to several events (Sea-Air Space Exposition), Annual meeting of Defense Industries of Australia, Norwegian-American Defense Conference) in that week.

Month	Host	Details/Date	Guest Speaker
May 2019	Switzerland	Regular meeting May 02 nd	TBD

9. DEFENSE COOPERATION EVENTS

- **6-8 May 2019:** Sea-Air-Space Exposition, National Harbor (MD)
- **9 May 2019:** Annual meeting of Defense Industries of Australia, Washington (DC)
- **9 May 2019:** Norwegian-American Defense Conference at the National Press Club, Washington (DC)
- One-day training courses offered by the Embassy Guild (<http://www.embassyguild.org/>).
 - Courses are exclusively designed for Ambassadors, diplomats, military officers and foreign business leaders to get all necessary knowledge and tools to effectively navigate Washington and to deliver ones Embassy's message to those who matter.
 - In particular the course "The Politics of US Defense Policy" has been highly recommended by several DMAG members that already attended.
- The Society of International Affairs (SIA) offers training on a regular basis on export and import licensing. SIA interests cover the entire spectrum of licensing issues pertaining to the Department of Commerce, Defense, State and Treasury (<http://siaed.org/>).

10. ANY OTHER BUSINESS

- Nothing.

Drafted by Nicole Herzog, Secretary of DMAG