

AGENDA
DEFENSE MOU ATTACHÉS GROUP MEETING

Thursday, October 31, 2019
10:00 – 12:00, followed by lunch
Meeting Hosted by the Embassy of the Kingdom of the Netherlands
4200 Linnean Avenue NW, Washington DC 20008

ATTENDEES

Mr. Pieter-Henk Schroor	Chairman Netherlands
Mr. Einar Gustafson	Vice-Chair Norway
Ms. Kristine Kivle	Secretary (Norway)
Dr. Karl-Heinz Seekatz	Germany
Cdr Francesco Greco	Italy
Mr. Roger Grose	Australia
Col Leo Radlingmayer	Austria
Mr. Nils Johansson	Sweden
Cdr Harald Vasset	Norway
Dr. George Spencer	United Kingdom
Ms. Alison Petchell	Australia
Ms. Yuko Miyata	Japan
Mr. Kaoru Kashimoto	Japan
Mr. Shinji Sato	Japan
Lt Col. Harri Korhonen	Finland
Mr. Philippe Loots	Belgium
Ms. Melissa Fuerth-Escobar	Canada
Col. Emilie Tota	France
Col. Emmanuel Thomé	France

1. OPENING / INTRODUCTION BY THE CHAIRMAN AND HOST

- Chairman Pieter- Henk Schroor shared opening remarks and thanked everyone for attending the meeting.
- Chairman Schroor introduced “in house” speaker Dr. Karl-Heinz Seekatz, Counselor Defense Cooperation at the German Embassy, who will present on US arms export control.
- There were no agenda concerns or new attendees.

2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING (Thursday, September 26 2019)

- Maj. Phillippe Loots raised the question of where the slides from last meeting, mentioned on page 3, bullet point 3, can be found.
- Chairman Pieter- Henk Schroor stated that the sliders are a standard presentation of DMAG that will undergo adjustments to benefit external communication. All DMAG members will be made aware and will have to agree on the “new” presentation before it goes live.
- At the last DMAG meeting, Col. Stephen MacDonald kindly offered to take the lead on updating the slides and share them with the group.
- Chairman Pieter- Henk Schroor emphasized the importance of a clear presentation as laid out in the previous minutes. Everyone will be involved in the process.
- Mr. Peter Jenni has sent out a doodle to agree on date for the pre-Christmas DMAG party. There is no updates on this as of now.

3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- Chairman Pieter- Henk Schroor recognized that the next DMAG meeting is set for November 21, at this point, no one has offered to host which means that the November meeting might fall through. He encouraged members to check their embassies availability.
- There will be no meeting in December. Next meeting is January 30 at the Canadian Embassy. The UK will host the February meeting.
- Chairman Pieter- Henk Schroor further addressed that the upcoming DMAG meetings require guest speakers that align with DMAG interest. Andrew Hunter was mentioned as a good candidate.
- Mr. Nils Johansson suggested Ellen Lord.
- Ms. Lois Nicholson suggested anyone from the White House industrial field,
- Bill Greenwalt from Atlantic Council was mentioned, but has already been a guest speaker. His recent publication on defense industry is recommended, and should be on the DMAG website. Greenwalt is currently conducting new research and it would be very interesting to invite him back when the research is concluded (sometime in spring).
- Mr. Einar Gustafson suggested Ben Fitzgerald, he has a very interesting background and is involved in the hacking for allies program.

- Chairman Pieter- Henk Schroor proposed that it would be good to hear from the EU delegation in terms of the EDF issue as well as the meaning of Brexit for defense cooperation.
- Mr. Roger Grose mentioned how the Heritage Foundation of fighter strength is a good indication of how the U.S sees itself. Additionally, the Reagan institute is doing a project on NSIB (National Security Innovation Base). The DTAG (Defense Trend Advisory Group) membership list is online and can be used to find guest speakers.
- Col. Leo Radingmayer found good figures on the money DMAG members spend on equipment and material. <https://www.ustradenumbers.com/countries/>

4. U.S. EXPORT CONTROL ISSUES

- Presentation: US Arms Export Control at a glance by Dr. Karl-Heinz Seekatz.
- During spring, the DMAG WG «Export» under the lead of Col Leo Radlingmeyer conducted a DMAG survey asking members to identify their challenges in cooperating with US counterparts. The survey received limited feedback, which makes it challenging to fully understand the issues at hand. Dr. Karl-Heinz Seekatz, thus made the US Arms Export Control presentation to make sure all DMAG members has received the same information. The member's enhanced knowledge will be the backdrop for a new survey to be conducted in the next few months.
- Dr. Karl-Heinz Seekatz argues that a unanimous knowledge base will allow DMAG members to approach American partners with one collective voice.
- The US Arms Export Control presentation addressed the following section and will be distributed to DMAG members:
 - **Legal framework**
 - **Content of regulation**
 - **Definitions**
 - **License types**
 - **Processes**
 - **Procedures-** *Dr. Karl-Heinz Seekatz recognize that the process and procedures might be challenging and time consuming. Mr. Nils Johansson addressed that there are companies in D.C. that can help with the process to ensure its correctness.*
 - **Order of review:** *Dr. Karl-Heinz Seekatz underscored that valuable experience show that one shall always start the process with ITAR regulations, then move on to EAR CLL 600. DMAG members rarely experience denials but often licenses/approvals with provisions or EAR 99 where license is not required. Congress has 60 days to object on requests made. Ms. Alison Petchell recognized that the ongoing impeachment process may cause congressional approval challenges as congress will be preoccupied.*
 - **Overview-** *this slide should be read from the bottom up.*
 - **Helpful hints**
 - **Glossary and Links -** *Dr. Karl-Heinz Seekatz encouraged DMAG members to check out the various links, as well as attend Society for International Affairs*

training/conferences/networking events. The last week of February they will host a 3 day course in Las Vegas.

- Chairman Pieter- Henk Schroor thanked for the presentation and underscored the importance for DMAG members of taking this process seriously. Wrongdoings may result in hefty monetary penalties but may also cause loss of trust from the U.S government, which is even more serious.
- This is a complex process and questions are raised of whether this process is necessary if we are trusted allies and partners with the Americans. Chairman Pieter- Henk Schroor further argues that the current system is based on a lack of trust and is arguably prohibiting small/medium size businesses in the US, despite opportunities. DMAG members should keep pushing the US administration to make the system easier for companies, our governments and us. This is not strictly a governmental issue but also relevant for companies and industry.
- Lt. Leo Radingmayer took the floor and addressed that the next step in the process is to conduct a new survey and approach the U.S government. The DMAG working group will have a meeting soon.
- Chairman Pieter- Henk Schroor emphasized that the survey should recognize shared issues. Additionally, it shall not only focus on challenges but also on successes. The overall goal of the survey is tackling challenges and identify lessons learned.
- Chairman Pieter- Henk Schroor further addressed that DMAG should engage with administration on export control issues and proposes that DMAG at a later stage can host an export control event and start a fundamental dialogue on the full system.

4. EXECUTIVE ORDER

No discussion

5. LEVEL OF AMBITION / WORK PLAN

No discussion

6. OTHER ISSUES AFFECTING MEMBERS

- Mr. Roger Grose mentioned how the NDAA 2020 is still jammed up in congress and will have to be monitored continuously.

7. UPCOMING DMAG MEETINGS and EVENTS

- Members are encourage to sign up for DMAG meetings online through the new portal on the website.
- Reminder that the NATO Industry Forum to be held in Washington D.C 13-14 November. (The event is already full).

- Chairman Pieter- Henk Schroor mentioned that the Embassy of Netherlands will host a Defense Industry Event on Tuesday November 12th. He will distribute the link to DMAG members and everyone is welcome to attend. The event will mainly focus on Dutch and American companies. The theme of the event is innovation. Dan, intern at the Embassy will distribute the link, RSVP by directly answering the email.

<https://www.ndia.org/events/2019/11/12/us-netherlands-industry-day>

Month	Host	Details/Date	Guest Speaker
Nov 2019	NADIC (Norway)	Regular meeting November 21	TBD

8. DEFENSE COOPERATION EVENTS

- ComDef event held two weeks ago was great, thank you for your active participation. Another similar event will be held in winter/early spring.

9. ANY OTHER BUSINESS

- This was the last DMAG meeting of Mr. Robert Grose who will be returning to Australia. Chairman Pieter- Henk Schroor recognized Mr. Grose as a cherished member, who has brought a lot to the table and been a great member of DMAG. Mr. Grose was given the DMAG coin and plate. We wish him all the best of luck in Canberra.

Drafted by Kristine Kivle - Acting Secretary of DMAG (in Chloe Friberg's absence)