



**Records of Discussion
VIRTUAL MEETING DEFENSE MOU ATTACHÉS GROUP**

Thursday, October 29 2020

10:00am –1pm Meeting Hosted via Webex

VIRTUAL MEETING

Mr. Pieter-Henk Schroor (Chair)	Netherlands
Ms. Alison Petchell	Australia
Col. Leo Radlingmayer	Austria
Mr. Jason Hager	Canada
Ms. Mounira Badro	Canada
Col. Steve MacDonald	Canada
Mr. Niels Olsen	Denmark
Lt. Col. Harri Korhonen	Finland
Col. Emmanuel Thomé	France
Ms. Elisa Rosenkranz	Germany
Mr. Omer Haim	Israel
Mr. Ori Katzav	Israel
CDR Francesco Greco	Italy
Mr. Ikuo Yoshida	Japan
Mr. Kaoru Kashimoto	Japan
Mr. Kazuhiro Sugie	Japan
Ms. Yuko Miyata	Japan
Ms. Chloe Friberg	Norway
Mr. Einar Gustafson (Vice-Chair)	Norway
Col. Mojca Pesec	Slovenia
CDR SPN Ignacio Sanchez De Toca Redondo	Spain
Maj. Patricia Hernandez	Spain
Mr. Håkon Soderstedt	Sweden
Mr. Peter Jenni	Switzerland
Ms. Francesca Von Grebmer	Switzerland



1. OPENING / INTRODUCTION BY THE CHAIRMAN

- PH welcomes everyone at 10:02am

2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

- PH goes through the records from the past Record of Discussion. No comments

3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- PH states that we still need to find an IT officer and asks CDR Francesco Greco if he is still interested in taking over that role from Lt.Col Emanuel Stefanakis. CDR Greco and Lt.Col. Emanuel Stefanakis will coordinate directly to later update regarding finalizing the potential transfer.
- PH also mentions that DMAG's Financial Officer has left DMAG and we are looking for a volunteer to fill the role and asks the group if anyone is willing to assume the role.
- PH mentions the DMAG presentation, which has been updated by Steve MacDonald. This will be discussed in detail in a later agenda item today.

4. REPORT FROM WORKING GROUP ON EXPORT CONTROL

- Col Leo Radlingmayer gave an update on the Export Control Working Group and is working on getting usable results from the survey conducted but working through the data, but no urgent matters or sensitive discussion items have been discovered so far from the information gathered. PH thanks Leo for the update

5. REPORT FROM WORKING GROUP ON INDUSTRIAL BASE COOPERATION

- Ms Alison Petchell asks if Einar/PH has had any more dialog with the Philly NDIA team. Petchell gave a quick update on the Comdef event and praised PH for his contribution and job as moderator in his Comdef session.
- PH gave a summary of the engagement with the NDIA Delaware Valley Chapter (NDIA DVC) in Philadelphia and circulated a memo sheet to the DMAG Members regarding what they have to offer. They are actively looking for partnerships in other countries that can complement the work they do, as shown in the circulated memo. They have some major defense acquisition programs, they are involved in the future vertical lift program, submarines program and more. We are exploring opportunities to connect DMAG defense industries with NDIA DVC. The meeting (a kick-off meeting) is scheduled for January and welcomes all participants to attend. With the goal to create a series of events where all interested parties can share their ideas and thoughts. And if there is common ground for further cooperation, the interested firms/countries with the NDIA in Philadelphia could set up parallel meetings. Mr. Einar Gustafson supports the summary given by Pieter Henk and believes there is mutual value in going forward with this initiative. Mr Ikuo Yoshida adds on behalf of Japan that they



are as well interested in supporting this initiative. Col Radlingmayer adds it could be valuable to learn from the NDIA chapter which specific interests they have to better map out how to connect

6. REPORT FROM WORKING GROUP ON TRADE PROMOTION

- Ms. Irene Lack Hagen would welcome other members to the group as she recently assumed the position and would like to cooperate with other DMAG members.
- Pieter-Henk will separately discuss with Irene options for the way forward.

REPORT FROM WORKING GROUP ON CYBER [NEW]

- Mr Peter Jenni introduces the new Working group on Cyber stating the group will cover CMMC but also other cyber relevant topics . Mr Jenni also introduced the other members of the working group. The group had a kick-off meeting on October 16. The presentation and slide deck will be shared with the DMAG members together with the ROD. Mr Schroor thanks Mr Jenni for his presentation and that says the that group aims to have at least one more working group meeting before Christmas.

7. REPORT FROM WORKING GROUP ON NETWORKING & OUTREACH

- Col Stephen MacDonald informs that he is working on the DMAG presentation and that the current draft has been circulated with the Chair and states the presentation is work in progress with updates but there is still items that need to be updated to ensure all members of DMAG are comfortable with the messaging in the presentation. Mr Schroor thanks Col MacDonald.
- Ms Alison Petchell adds a comment regarding what our Charter and statement means and will connect directly with Col MacDonald on input that can be added to emphasize the messaging. Ms Petchell praised Col MacDonald for his thorough work. Col MacDonald further indicates that one could consider closing the working group 'networking & outreach' and add Col MacDonald in another group where he can continue on the task there – or – take on the role of Communication Officer to continue the task under that responsibility. Mr Schroor agrees these are valid points as this group currently only has one member, and that we should discuss this separately and follow up on the proposal for our next DMAG meeting. PH suggests that all WG Chairs and the Vice Chair come together soon to discuss the DMAG Charter, the Presentation and the architecture of the various DMAG WG's. He will send an invite for this meeting shortly.





8. OTHER ISSUES AFFECTING MEMBERS

- No comments

9. UPCOMING DMAG MEETINGS and EVENTS

Month	Host	Details/Date	Guest Speaker
DEC	WEBEX	Thursday, December 3	TBD

10. DEFENSE COOPERATION EVENTS

- No Comment

11. ANY OTHER BUSINESS

- No comment

11:00 Update from Mr. David O'Brien, O'Brien Gentry & Scott, LLC

Mr Pieter-Henk Schroor welcomes David O'Brien who gives an update of the process regarding the negotiations in Congress about the NDAA and Appropriations FY 21. The outcome of the November 3 elections will have a considerable impact on these negotiations, and he expects that negotiations will last until the second week of December. If DMAG wants to effectively reach out to the Senate this should be done in the weeks right after the election. After David's presentation DMAG members discuss the preferred next steps. Two options are identified: DMAG can either send a second letter to the House and Senate or have an OP-ED published in one of the prominent (online) Defense magazines to express their concerns about the negative effects of the protectionist provisions in the NDAA and Appropriations FY21. Most members seem to prefer the OP-ED option, by which a broader audience can be reached. As all agree that the election results need to be taken into account as to determine the way ahead, they decide to await the election results before taking concrete action.



11:30 Guest Speaker: Mr. Ernest Harold, Executive Director, The International Institute for Strategic Studies, IISS-Americas

Mr Pieter-Henk Schroor welcomes Mr. Ernest Harold, the newly appointed Executive Director of IISS-Americas in Washington DC. Mr. Ernest Harold thanked the Chairman and DMAG for the opportunity to join the meeting, and gave an insight into his previous international experiences within NATO, where he was responsible for building relationships with industries and particularly the issues surrounding the NATO capabilities, development fielding and policies.

Mr. Ernest Harold underlines that his role as Executive Director for IISS Americas office can support DMAG in its missions and duties. IISS is an international think tank, headquartered in London, with offices in Washington DC, Singapore, Manama and Bahrain. Government-to-government events take place annually in Singapore and Manama, corporate members are also invited to participate.

IISS also publishes written works and strategic surveys like the Military Balance, which is an annual publication on the defense equipment, defense economics and defense acquisitions status of 170 nations around the globe. They acquire a vast amount of information which they analyze and publish on a yearly basis. They also possess a powerful database tool, that members can subscribe to, allowing members to have the most current information in the public domain on what is going on in terms of defense equipment, investment and acquisitions. Should DMAG-Members have particular interests in knowing more about this, Mr. Harold would be happy to talk to each and every one of DMAG. Mr. Harold adds that his organization brings people together and connect them based on their individual interests. IISS-Americas is located at the George-Washington-University Campus in Washington DC.

Chairman Pieter-Henk Schroor thanked Mr. Harold for his valuable remarks and stated that DMAG looks forward to continuing the cooperation with IISS

Chairman Pieter-Henk concluded the meeting at 12:55pm.

DMAG Secretariat

Thursday October 29 2020

