



Record of Discussion
VIRTUAL MEETING DEFENSE MOU ATTACHÉS GROUP

Thursday, September 24 2020

10:00am –12:00pm Meeting Hosted via Webex

VIRTUAL MEETING

Mr. Pieter-Henk Schroor	Chairman - Netherlands
Ms. Alison Petchell	Australia
Ms. Lynsey Johnstone	Australia
Col. Leo Radlingmayer	Austria
Ms Irene-Lack Hageneder	Austria
Ms. Melissa Fuerth	Canada
Ms Heather Messera	Canada
Col. Stephen McDonald	Canada
Lt Col. Jiri Klepetko	Czech Republic
Cdr. Jesper Rasmussen	Denmark
Lt. Col. Harri Korhonen	Finland
Col. Emmanuel Thomé	France
Col. Emilie Tota	France
Dr. Karl-Heinz Seekatz	Germany
Elisa Rosenkranz	Germany (Secretary)
Mr. Ori Katzav	Israel
Cdr. Francesco Greco	Italy
Ms. Yuko Miyata	Japan
Mr. Ikuo Yoshida	Japan
Mr. Kazuhiro Sugie	Japan
Cdr Harald Vasset	Norway
Ms. Chloe Friberg	Norway (Secretary)
Mr. Einar Gustafson	Norway (Vice-Chair)
Col. Mojca Pesec	Slovenia
Maj. Patricia Hernandez	Spain
Mr. Håkan Soderstedt	Sweden
Mrs Franscesca Von Grebmer	Switzerland
Ms Erin Morton	United Kingdom
Mr Ben Grinham	United Kingdom
Dr. George Spencer	United Kingdom



1. OPENING / INTRODUCTION BY THE CHAIRMAN

- Chairman Pieter-Henk Schroor called the meeting to order at 10:02am, starting with wishing everyone welcome, with hopes that everyone had a good summer. The Chairman continued with welcoming new members to DMAG and was pleased to introduce new DMAG Secretary Ms Elisa Rosenkranz. Ms Rosenkranz arrived to Washington DC in May 2020 and has previously worked for the German MoD. The Chairman also welcomed Ms Irene Lack-Hageneder from Austria. Chairman Schroor also welcomed Lt.Col Jiri Klepetko from the Czech Embassy, who arrived 1 month ago.

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2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

- Chairman Pieter-Henk asked if there were any comments to the ROD from last meeting. No comments.

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3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- Chairman Pieter-Henk Schroor stated during our last DMAG meeting, we said goodbye to many members who have since rotated back to their country or started new positions. Amongst them, is Lt.Col. Emmanuel Stefanakis who currently still retains the IT Officer role with DMAG and has confirmed that he can keep supporting DMAG until a replacement has been found. CDR. Francesco Greco offered to support as long as the work load would not be too demanding and he would coordinate directly with Lt.Col. Emmanuel Stefanakis for a smooth transition.
- Chairman Pieter-Henk Schroor also thanks Dr. Karl-Heinz Seekatz for his valuable support and for his solid contribution as DMAG Financial Officer, a role that also needs a replacement. Dr. Seekatz underlined that the function is rewarding and demands on average 2 hours per month workload. There is currently no volunteer to assume this role.
- Chairman Pieter-Henk Schroor shared that he has updated several parts of the DMAG presentation since last time, but we still need to modernize/update certain figures and graphs. Col. Emilia Tota and Chairman Schroor agreed to connect directly to see if there are interns at the French Embassy able to support with the task. Col Steve McDonald shared that he had also made updates to parts of the presentation-slides. Chairman Schroor and Col. McDonald would coordinate directly to ensure the data used is from reliable sources prior to presenting the final presentation at next month's meeting.
- Those were the main points related to updates from last meeting



4. REPORT FROM WORKING GROUP ON EXPORT CONTROL

- Col. Leo Radlingmayer gave an update on the Export control Working Group and mentioned a recent Export Control conference where the key message reflected a continuation of current processes with regards to views and policies for the upcoming years. Some permanent changes have already been put in place on the US Munition lists which one should be aware of. Artificial Intelligence was as well a topic that was brought up.
- Col. Radlingmayer also gave an update on the database survey where no changes or updates had been recorded in recent weeks. With still only 50% of members participating in the survey, Col. Radlingmayer suggested we close the survey and collect the current data, knowing the yielded results would be limited. Dr. Kar I-Heinz Seekatz added that the account for the survey tool is in his name, but he would share all the results to the working group to ensure it wouldn't be lost after his departure. Chairman Pieter-Henk Schroor thanked Col. Radlingmayer and Dr. Seekatz again for all the work done with the working group. Chairman Schroor concluded that though the data collected is limited, we could still use the data for internal purposes to see if there are areas that can be improved in the future and if any lessons -learned or common data-points can be retrieved that could be shared with the DMAG community internally.

5. REPORT FROM WORKING GROUP ON INDUSTRIAL BASE COOPERATION

- Ms. Alison Petchel, shared that ComDef would take place next week, and recommended that DMAG members attend, as there are high level speakers from DoD and other industry experts. Dr. George Spencer added that the conference brings in some of the most senior leaders in the industry to discuss current priorities. This year's format would be virtual and stretches over 3 days (Tuesday Sept 29 until Thursday October 1). DMAG members can use the discount code **BRITEMB75** - <http://www.ideea.com/comdef20/> (for Government officials only) to receive a free ticket.
- Ms Petchell also mentioned that herself, Mr. Einar Gustafson and Chairman Schroor had discussed with Mr. Joe Welsh at the NDIA Philadelphia Chapter regarding a future joint event with DMAG on the topic of international industry cooperation. Ms Petchell underscored that there was still some discussion needed to take place to get the right reach and create a valuable event, and Chairman Schroor concluded that the intermediate goal would be to have a meeting on the level of defense industry associations scheduled by end of the year. The minutes of the meeting between the DMAG representatives and NDIA Philadelphia will be shared with the DMAG community as an annex to this ROD.



6. REPORT FROM WORKING GROUP ON TRADE PROMOTION

- Nothing to report.

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7. REPORT FROM WORKING GROUP ON NETWORKING & OUTREACH

- Chairman Pieter-Henk Schroor shared that he had reached out to DMAG members that have not been active for a while to check the status on their participation and membership, but no response has been recorded yet.

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8. OTHER ISSUES AFFECTING MEMBERS

- Chairman Schroor underlined the interest in setting up a working group on the topic of CMMC and that the discussion on this topic should resume at next month's DMAG meeting. Chairman Schroor will reach out shortly to the DMAG participants that previously have shown interest in taking part in this working group with the aim to present a working plan at the next DMAG Meeting (Oct 29, 2020).

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9. UPCOMING DMAG MEETINGS and EVENTS

Month	Host	Details/Date	Guest Speaker
OCT	WEBEX	Thursday October 29	Mr Ernest Harold, Director of International Institution for Security Studies (IISS)

10. DEFENSE COOPERATION EVENTS

- Comdef September 29-Oct 1 - free ticket with code **BRITEMB75** <http://www.ideea.com/comdef20/>
- Advanced Conference (Export control++) October 26-28 <https://sia-web.wildapricot.org/event-3694109>

11. ANY OTHER BUSINESS

- Chairman Schroor shared his special thanks to Dr. Karl Heinz Schroor for his many years of support to DMAG and that his presence will be dearly missed. DMAG wishes him all the best in his new endeavors in Munich.

11:00 Update from Mr. David O'Brien, O'brien Gentry & Scott, LLC

Chairman Pieter-Henk welcomed Mr. David O'Brien and gave a brief update on the initiatives that took place over the summer. Mr. O'Brien gave an update on their end and stated that the letters had been well received on Capitol Hill and that they had been valuable and helpful. Mr. O'Brien encouraged more Embassies to send out letter to strengthen the overall value. There had also been 4 news articles in the defense media discussing this issue which was a good step in the right direction. As of today, O'Brien believes that we are losing ground to the proponents of the protectionist provisions and that we need to re-double our efforts. Though we do have solid





supporters on the Hill, there is no senior leader taking action in the same manner as the late Senator John McCain did when a similar case involving DMAG took place in 2015. Mr. O'Brien further gave a brief overview of the current landscape and impact from presidential election and campaigns. He underlined that this could be a good opportunity to stress the value of the MoU's and value of international cooperation. As well as to reach out to caucuses on Capitol Hill for additional support. Chairman Pieter-Henk thanked Ms. Stephanie Kostro and Mr. David O'Brien for the update and underlined that we would stay in touch moving forward.

11:30 Guest Speaker:
Mr. Gregory M. Kausner, Executive Director, International Cooperation (OUSD (A&S))

Chairman Pieter-Henk welcomed guest speaker Mr Greg Kausner. Mr. Kausner thanked DMAG and the Chairman for the opportunity to join the meeting – and added that he had met several members of DMAG already through his former roles prior to joining his current position in March. Mr. Kausner shared that his office's main goal is to advance key partnerships through acquisition and interoperability with allies and sharpen the United States' own technological edge which is strengthened through partnerships with foreign allies. He added that they want to be operational capable during great power competition and that international cooperation is a fundamental pillar. There is also an economic benefit by strengthening the defense industrial base. With the rapid evolution of the 21 century landscape, we rely on our partners to bring their insight and expertise to the cooperative forum. The specific areas of their office's focus:

1. International armaments cooperation
2. Providing geostrategic awareness to DoD leadership
3. intrinsic technology transfer – ensure we have the conditions in place so we can provide the greatest technology and is appropriately protected

Mr. Kausner offered to set up a structured dialogue with DMAG (similar to the dialogue between the FPG and DSCA) to frequently discuss topics and issues of common interest. This offer was wholeheartedly embraced by the chair on behalf of the entire DMAG community.

Chairman Pieter-Henk Schroor thanked Mr Kausner for his valuable input.

Chairman Pieter-Henk concluded the meeting at 1:20pm

DMAG Secretariat
Thursday September 24 2020