



**Records of Discussion
MEETING DEFENSE MOU ATTACHÉS GROUP**

Thursday, January 27 2021

10:00 am – 1:00 pm Meeting hosted via Webex

VIRTUAL MEETING

Mr. Pieter-Henk Schroor (Chair)	Netherlands
Mr. Einar Gustafson (Vice Chair)	Norway
Ms. Alison Petchell	Australia
Col. Heinz-Peter Kunzer	Austria
Ms. Irene Lack-Hageneder	Austria
Lt. Col. Dirk Storms	Belgium
Col. Steven L. MacDonald	Canada
Ms. Heather Messera	Canada
Ms. Mounira Badro	Canada
Ms. Paula Folkes-Dallaire	Canada
LTC Jiri Klepetko	Czech Republic
Lt. Col. Harri Korhonen	Finland
Mr. Dominique Dahlmanns	Germany
Ms. Elisa Rosenkranz	Germany
Mr. Georgios Karakostas	Greece
Mr. Ori Katzav	Israel
Mr. Kenjiro Hattori	Japan
Mr. Ryota Koizumi	Japan
Mr. Takashi Kodaira	Japan
Ms. Mei Sato	Japan
CDR Stefan Luteijn	Netherlands
Maj Gen Odd-Harald Hagen	Norway



Col. Mojca Pešec	Slovenia
CAPT (SPN) Ignacio Sánchez de Toca	Spain
Maj. Andrés Sambeat Vicien	Spain
Mr. Hakan Söderstedt	Sweden
Mr. Magnus Bergman	Sweden
Ms. Elizabeth Dall'Acqua	Switzerland
LTC Serkan Gergic	Turkey
Mr. Ben Grinham	United Kingdom
Ms. Erin Morton	United Kingdom

1. OPENING / INTRODUCTION BY THE VICE CHAIR

- Vice Chair Einar Gustafson called the meeting to order at 10:00 am, starting with wishing everyone welcome. He encouraged the members to step into the conversation and not to hesitate if questions pop up.
- At the last two DMAG meetings Mr. Gustafson was not able to participate, so he retroactively wished everyone a happy and successful new year 2022.
- Mr. Gustafson welcomed the new Defense Attaché from Norway and asked him to introduce himself: Maj Gen Odd-Harald Hagen arrived in August 2021 in Washington DC. He is responsible for Defense Cooperation. Before coming to DC he was the head of the Department for Defense Policy and long-term planning in the Norwegian Ministry of Defense. He is looking forward to getting to know DMAG because in his opinion DMAG is an incredibly important organization.
- LTC Serkan Gergic from Turkey took the floor to introduce himself as well as a new member. He just arrived three months ago in Washington DC. His background provides him some experience regarding commercial contracts with USA and Europe and FMS contracts, too. He knows that Turkey was a member of this DMAG group for a long time, but somehow the connection with DMAG got lost. In his perspective, Turkey must be a part of DMAG and he is looking forward to getting information about how DMAG works and on what it is focused.
- Mr. Gustafson welcomed the new member from Turkey and promised to answer most of his questions about DMAG during the today's meeting.





2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

- The record was reviewed page by page.
- On page five of the ROD on the second bullet was a typo: “North Cross Amendment” has to be replaced by “Northcross Amendment”.
- On the same page on the third bullet the typo “MoB” has to be changed into “OMB”.
- Mr. Gustafson encouraged every country to participate in the study of Mr. Bill Greenwald and his research group, which could be very beneficial for everyone of us.
- The next meeting will probably take place virtual. Mr. Steve MacDonald added that this would be the better to choice, due to the corona crises. Hopefully the March meeting would be possible in an in person format.
- Vice Chair Einar Gustafson asked the members for checking their embassy’s regulations for hosting future meetings as in-person meetings.
- He also explained LTC Gergic the normal routine of in-person meetings. Normally once a month we have a DMAG meeting, hosted by different Embassies in the time from usually 10 am to 1 pm. If possible we invite a guest speaker for every meeting and we also provide a lunch at the embassy. About 20 or 25 people normally participate. If an embassy is not able to provide lunch, DMAG could help financially.
- Mr. Gustafson explained to our new members, that DMAG has been pushing against tightening defense trade by American restrictions through various forms of outreach, such as sending letters to Congress. We definitely have to follow it and to influence when appropriate.

3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- No comments – we already touched this agenda point.

4. REPORT FROM WORKING GROUP ON CYBER

- Col. Steve McDonald, performing the role of interim Chairman of this WG, took the floor and pointed out a point in acquisition and sustainment.
- He got in contact with somebody who is in touch with the Senior Executive Service and was supposed to make the outreach to all the different countries and to be basically the face and the current host for any discussions related to CMMC. He is no longer with this office because he is going back to the DCSA. He told Mr. MacDonald that all these current discussions have alerted back.





- This was taken away from Ms. Katie Arrington. She is no longer with DoD. Mr. MacDonald heard the senior leadership for this is now going to come from Mr. Dave McKeown who is the Deputy CIO which is posed only on Cyber Security. At this moment nobody is aware of if this is true. When you take a look in the past, Mr. McKeown has been doing a lot of screening about CMMC.

5. REPORT FROM WORKING GROUP ON EXPORT CONTROL

- Col. Kunzer gave a short update about the last WG meeting. The outcome of the export control survey was discussed and analyzed. The intention is to focus on achievable goals. The survey identified particularly two important points. The first point is training on ITAR procedures and the related documents. There are some private companies which provide training opportunities, e.g. the Society for International Affairs, Inc. Its next conference will take place in February at National Harbour. Normally it takes place in person – due to the pandemic, the February meeting will be virtually. In summer last year, representatives from BIS, DoS and RSAT attended the meeting. The WG is going to establish these contacts again because these representatives offered to provide training for the DMAG members and so we would like to accept this offer.
- The second identified point of the survey: Our member nations have problems to identify and to classify the correct category of items. Therefore, our goal for 2022 is to search for proposals and recommendations to facilitate this process.
- The future plan for our WG is to invite these representatives again to discuss and to schedule appointments for training sessions, especially for new DMAG members.

6. REPORT FROM WORKING GROUP ON INDUSTRIAL BASE COOPERATION

- In the beginning of 2022 this WG will be will be realigned, that means to make it a WG which scans and monitors new policies and legislation which could impact our RDP MOU's, specifically our market access to the US which in essence is part of Industrial Base Cooperation. Mr. MacDonald's idea was to draft up some ideas in a Terms of Reference of the WG. He will send this document out first to Mr. Schroor and after then to the members of the WG.



7. REPORT FROM THE EXECUTIVE COMMITTEE

- Mr Schroor summarized the last Executive Committee meeting. WG on Export Controls is going to launch a training for the DMAG members, as Col. Kunzer currently explained.
- The WG on Industrial Base Cooperation needs to refocus on terms of reference and to steer this WG in the right direction. By next month, the new terms of references will be presented by Mr. MacDonald to show how to proceed with this WG.
- Briefly we discussed the status of our DMAG website. One of the reasons to discuss this topic was that the website was offline for quite a while because it was updated. Last year we made a new charter, but until now there is now word about it on the website. The website should be updated with language of the Charter. PH mentioned that come with a draft proposal to that effect.
- The WG also discussed to maybe open a kind of twitter-account on the DMAG website.
- At least we try to organize at least two annual events together with the FPG to make people aware in the FPG that DMAG exists and also to make DMAG ware of that FPG exists, due to the overlapping goals. The idea was to invite some high-level representatives of the American Administration to address the joint FPG-DMAG-connection. Maybe the newly appointed Director of DCSA, Mr. Hursch, would be interested to address DMAG and FPG, as Mr. Schroor already discussed with Ms. Paula Folkes-Dallaire.
- The new CMMC Director, Mr. McKeown, would also be an interesting guest speaker for an DMAG/ FPG meeting.

8. OTHER ISSUES AFFECTING MEMBERS

- CDR Stefan Luteijn added there is a commission that is to be established with an intern report to congress in 2023 and a final report in September 2023. This initiative is something that would be interesting for DMAG to keep on the radar because it will affect us all if there are any changes to the current regime. This is a big think and important to keep an eye on in the near future.



9. UPCOMING DMAG MEETINGS and EVENTS

Month	Host	Details/Date	Guest Speaker
FEBRUARY	WEBEX	Thursday, February 24	Mr. Jesse Salazar

10. DEFENSE COOPERATION EVENTS

- Space Symposium in Colorado Springs April 4th – 7th
- Sea Air & Space Conference April 4th – 6th
- NADIC Conference April 1st
- SOFIC Tampa May 16th – 19th

11. ANY OTHER BUSINESS

- Vice Chair Einar Gustafson introduced Ms. Paula Folkes-Dallaire from the Canadian Embassy as the Chair of the FPG and she just had a visit from the RSAT at the State Department to brief them in arms transfer. And so Ms. Folkes-Dallaire offered DMAG to give a summary of this briefing. Ms. Folkes-Dallaire thanked for the opportunity to speak to the DMAG group.
- Ms. Laura Cressey, the yesterday's guest speaker of FPG, is the Team Lead of Europe and Western Hemisphere Affairs at PM/RSAT at the Department of State. This office is a team of 40 people, divided to regional teams. The regional teams will allow a kind of single office approach, offer recommendations to secretary of state on regional security issues and armed transfers. They also provide expertise and analyses on arms transfers. US Department of State is the statutory authority for foreign military sales program on arms transfers because those transfers are obviously a tool of US policy.
- Her office actually just finished revisions of their administrations updates to the CAP policy, so they will be released soon. That update reflects the Biden Harrison administrations on arms transfer goals. She really emphasized to focus more on human rights, mediating civilian harm.
- PM/RSAT frequently engages with congresses for approval of arms transfer when they exceed a statutory thresholds and at least a lot of bilateral critical military dialogues with partners. Just imagine that congress is becoming increasingly more interested in arms transfers, potentially related to those earlier incidents that I reference. It is good to have the congresses interest because they can support you and they can advance policies and legislations that make it easier to the work. But





could also be a bit of a time drop in terms of educating your members and a lot more briefings etc.

- To mention that their work is conducted to reliance of the conventional arms transfer policy, which really kind of outlines the considerations and conditions for US arms sales, e.g. the degree to which the transfer supports US operations and regional influence, competitive at technological advantages and non-permafradge objectives. These transfers are not supposed to change the balance of power in regions, that's one of the primary considerations that you look at. And as mentioned, human rights and the potential for equipment to be used for civilian harm is now a very important consideration as it has been in the past.
- We also provide a strong role in decisions and conversations, e.g. involved in preventing and reducing civilian harm, mitigating civilian harm. They are also taking a look at who should have first straight capability around the world and looking at guided ignitions, e.g. to show that the end user can effectively assess gradual damage – that's one of the ways that they will examine the criteria of causing civilian harm.
- Before we got the the QNA session, Ms. Cressey was speaking about what is happening in the Ukraine right now and the fact that their offices are extremely busy obviously looking at arms transfers not only to the Ukraine itself but also to countries that would then provide support to the Ukraine, so retransfers. It was noted that President Biden is authorized US 250 Mio in lethal security to the Ukraine which began arriving last week. The US international partners are also encouraged to consider providing additional defense capabilities and support to the Ukraine.
- One of the most important questions to PM/RSAT was related to how they plan to address the extended time lines for third-party-transfers, which is contributing to delays and challenges to keep into time lines for projects. Mrs. Cressey is aware of this increasing time lines. One of the easiest answers is the Covid situation, but it is in fact having an impact on operations, which includes third-party-transfer processing among all of the other roles they play. Just to mention she is hopeful with some of the new hires that they just completed to that would help to reduce the work load.
- She also mentioned that they are looking more at making shifts in terms of items of the USML, that means to shift them to the CCL to come under Commerce Departments preview and they are trying to find a way to realize that.



- They are also harder problems to crack, that means improving technology release decisions.
- Within the regime, they are really trying to improve US competitiveness in the global defense market but offering improved financing options for foreign partners to retain US origin capability. Many of the very capable weapons and capabilities of the US producers are also very expensive and in the time of Covid19 the other factors having more flexible financing can be one of the ways that the US can continue to ensure that their allies have access these technologies and can afford them.
- The cyber domain is an extension of the battlefield - perhaps the new frontier in the current environment. The main message there was we do that in collaboration with our partners, they rely heavily on DoD to understand what is happening with the technology.

Vice Chair Einar Gustafson concluded the meeting at 12:00 pm.

DMAG Secretariat

