



**Records of Discussion
MEETING DEFENSE MOU ATTACHÉS GROUP**

Thursday, October 27 2022

10:00am - 1:00pm Meeting Hosted at Swedish Embassy

Mr. Pieter-Henk Schroor (Chair)	Netherlands
Ms. Rosemary Gauci	Australia
Ms. Irene Lack-Hageneder	Austria
Ms. Karoline Gürtl	Austria
LCdr Alain Gilbert	Canada
Ms. Heather Messera	Canada
CDR Jesper Duevang Rasmussen	Denmark
LTC Markus Mecklin	Finland
Ms. Elisa Rosenkranz	Germany
Mr. Ikuo Yoshida	Japan
Ms. Mei Sato	Japan
CDR Stefan Luteijn	Netherlands
Maj Gen Odd-Harald Hagen	Norway
Mr. Einar Gustafson	Norway
Col. Mojca Pešec	Slovenia
Lt. Col. Jesus Parra Pecharromán	Spain
Lt.Cmdr. Carlos Juan Mirecki Gutiérrez	Spain
Mr. Gustav Niläng	Sweden
Mr. Joakim Lewin	Sweden
Mr. Magnus Bergman	Sweden
Ms. Elizabeth Dall'Acqua	Switzerland
Miss Lois Nicholson	United Kingdom
Mr. Graham Farnsworth	United Kingdom
Ms. Erin Morton	United Kingdom
Ms. Jennifer Besceglie	Interos Inc.
Mr. Dave Ferris	Interos Inc.



1. OPENING / INTRODUCTION BY THE CHAIRMAN

- Mr. Pieter-Henk Schroor opened the meeting at 10:11am and thanked Mr. Joakim Lewin for his kindness of hosting the DMAG meeting. He is looking forward to the today's guest speakers, Ms. Jennifer Besceglie and Mr. Dave Ferris from Interos Inc.
- Mr. Joakim Lewin, the successor of Mr. Håkan Söderstedt, warmly welcomed all members to the Swedish Embassy.
- Two new members attended today's meeting: Mr. LCdr Alain Gilbert from the Canadian Embassy and Lt.Cmdr. Carlos Juan Mirecki Gutiérrez from the Spanish Embassy introduced themselves shortly.

2. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

- Due to the fact the ROD from the June meeting was delayed in circulation, chairman Pieter-Henk Schroor went through the minutes shortly and asked for comments: None.
- Shown on the screen, Mr. Schroor went through the minutes of the previous meeting in September. No comments.

3. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- An email was sent to all members regarding an invite for the next NDIA event in Philadelphia scheduled for 5th to 6th December 2022. The event starts on the 5th with a dinner reception and the 6th is the full meeting itself. PH Schroor recommended to attend this meeting for all who are interested in the topic "Industrial Base Cooperation" regarding submarines and aircraft carriers.
- Mr. Schroor and Mr. Gustafson will attend the meetings as representatives of DMAG.

4. REPORT FROM WORKING GROUP ON CYBER

- Mr. Schroor announced that we should keep the lifeline line with DoD open and that he would appreciate it if Canada would remain active in this WG.
- As one of the representatives of this WG, CDR Jesper Duevang Rasmussen gave an update on the status of CMMC. The decision will be made in March 2023 on how to implement CMMC. CMMC 2.0 went from a 5 tier to a 2 tier system. This information is most relevant for some countries because some of your industry will not need to be on tier unless they have significant components that go into US components.





- Because we lately had so many new members in the DMAG, to invite Stacy Bostjanic as a guest speaker in January 2023 would be a good idea and also to get a new update from her generally.

5. REPORT FROM WORKING GROUP ON EXPORT CONTROL

- The Chair of this WG, Col. Heinz-Peter Kunzer, did not attend . The WG is still work in progress. Mr. Schroor mentioned that in one of our upcoming meetings we should have representatives form DDTC and BIS as guest speakers to brief DMAG on export control issues and to engage more closely. Mr. Rasmussen mentioned to get in DSCA in here as well to have a conversation. Wherever, the problem with export controls is the coordination.

6. REPORT FROM WORKING GROUP ON INDUSTRIAL BASE COOPERATION

- Mr. Schroor repeated his call from previous meetings that the DIB WG is at the core of DMAGs activities and that we should try to have a well operating WG. There is still no Chair for this WG and without a Chair it will be difficult to get this WG up and running. In the meantime the Executive Committee will monitor the most important topics, but this hardly compensates the work should be covered by the DIB WG.

7. REPORT FROM THE EXECUTIVE COMMITTEE

- Mr. Schroor mentioned to organize an Executive Committee meeting before DMAG meeting on December 15th, which will be the last meeting that he will chair. The good news is that Mr. Schroor already has a successor. His successor will join our next DMAG meeting, so that he can also easily take over as a chair as of January 2023.
- The next meeting starts around 3 pm at the Dutch Embassy. For the X-mas social event that will directly follow after the regular DMAG meeting the “friends of DMAG” (a group of persons who work closely with DMAG), as in previous years, will also be invited.
- Regarding the host in January, Mr. MacDonald from the Canadian Embassy already showed interest. Due to the fact that Miss Lois Nicholson is leaving in February, she also mentioned to be interested to host the January meeting as her farewell.
- It needs to be clarified if the Embassy of the United Kingdom will host the January meeting and the Embassy of Canada in February instead.





8. OTHER ISSUES AFFECTING MEMBERS

- Mr. Rasmussen informed that DSCA established a new system as a jumpstart. It is a new procedure for third party transfer only and DSCA coordinates it.

9. UPCOMING DMAG MEETINGS and EVENTS

- The meeting on December 15th will be the last DMAG meeting of Pieter-Henk Schroor as Chair of DMAG. He leaves on January 1st, 2023 and his successor, Mr. Sander Oude Hengel, will attend the next meeting.

Month	Host	Details/Date	Guest Speaker
DEC	Netherlands	Thursday, December 15	Mr. Michael R. Laychak, Director of DTSA

10. DEFENSE COOPERATION EVENTS

- As already discussed the NDIA event will take place in Philadelphia 5-6 December and members who are interested to participate should let know the DMAG chairs about it.

11. ANY OTHER BUSINESS

- No comments.

GUEST SPEAKERS: Ms. Jennifer Besceglie & Mr. Dave Ferris Interos Inc.

Mr. Pieter-Henk Schroor welcomes Ms. Jennifer Besceglie and Mr. Dave Ferris from Interos Inc. Both guest speakers thanked the Chairman and DMAG for the invite to join the DMAG meeting.

The company Interos Inc. was founded 18 years ago. Interos started 100 % as US federal government support contractor. So we were a 100 % government contractor for the first 14 years of business. I fitted into the private sector in 2018 very seamlessly. Everybody realizes how hyper connected and reliable we are on each other. Cyber impact in supply chain has gone up to 400 % year over year – it's just massive. Regarding cyber security: If our financial network gets hit, the world goes down. How can we create operational resilience?





The first week of the invasion in the Ukraine, within five days a lot of companies reached out to us. It might connected to Russia because all of theses businesses were hit bottom like, literally cutting whole parts of the supply chain off. Not just Russia, but also the Ukraine because they were focused on different point at that time. Vietnam, India and South America actually have smaller suppliers, which were entering the mainstream supply chain because they thought they could. The good news is the world hasn't ended, but we have to have the cultural shift to take advantage of it. So this is a leadership and tough opportunity. You have to invest massive investments from survey standpoint. In the last survey regarding technology monitoring your supply chain, about 75-80% of all responses showed that they will be investing within the next 12 months. The only way to stay profitable is to sell stuff. The only way to keep selling stuff is to have confident visibility on that flow and to have alternatives.

Chairman Pieter-Henk concluded the meeting at 12:31pm followed by lunch at the Embassy of Sweden.

DMAG Secretariat

October 27, 2022

