



Records of Discussion
MEETING DEFENSE MOU ATTACHÉS GROUP
ANNUAL GENERAL ASSEMBLY MEETING
Thursday, June 30 2022
 2:00 pm – 5:00 pm
 Meeting hosted by the Embassy of Finland

Mr. Pieter-Henk Schroor (Chair)	Netherlands
Mr. Einar Gustafson (Vice Chair)	Norway
Ms. Rosemary Gauci	Australia
Col. Heinz-Peter Kunzer	Austria
Ms. Heather Messera	Canada
Lt. Col. Harri Korhonen	Finland
Ms. Mari Eteläpää	Finland
Mr. Dominique Dahlmanns	Germany
Ms. Elisa Rosenkranz	Germany
Mr. Georgios Karakostas	Greece
CDR Francesco Greco	Italy
Lt. Col. Erwin Koeken	Netherlands
Col. Luis Miguel Correia Cardoso	Portugal
CAPT (SPN) Ignacio Sánchez de Toca	Spain
Maj. Andrés Sambeat Vicien	Spain
Mr. Magnus Bergman	Sweden
Mr. Reto Weber	Switzerland
Ms. Elizabeth Dall'Acqua	Switzerland
LTC Serkan Gergic	Turkey
Mr. Ben Grinham	United Kingdom
Ms. Erin Morton	United Kingdom
Mr. Keith B. Webster	U.S. Chamber of Commerce



1. OPENING / INTRODUCTION BY THE VICE CHAIR

- Chair Pieter-Henk Schroor opened the meeting at 2:12 pm and thanked Ms. Marie Eteläpää and LTC Harri Korhonen for their kindness to host today's DMAG General Assembly meeting and social.

2. REVIEW OF THE DMAG CHARTER/ DISCUSSING THE WAY AHEAD

• **REPORT FROM THE EXECUTIVE COMMITTEE**

Our annual General Assembly before Summer break is meant to review what we have been experiencing together as a DMAG group, based on the discussions we had. Today, as the agenda shows, we have a lot of things to discuss along with the ideas where we are standing today and where we will stand in the future.

Mr. Schroor thanked everyone to join today's meeting. He is also looking forward to the speech of our guest speaker Mr. Keith B. Webster (starting at 4:00 pm) and the reception afterwards (starting at 5:00 pm).

To review the DMAG charter, Pieter-Henk briefly went through it to see if there is something to discuss and asked then for comments. Regarding the point "new membership, Mr. Schroor wasn't sure if all the Baltic states already established RDP MoU's in the meantime. Yesterday he had a talk with one of our Korean Colleagues. Korea is about to start negotiations with the US government on RDP MoU. Given the importance of Korea in that part of the world, the size of their Armed Forces and the size of their defense industrial base – they would be an asset to DMAG if they would become a member like Japan did a few years ago. But now, Korea hasn't reached this stage yet – they are contemplating having an RDP MoU and negotiations will probably start at the end of September. As soon as the negotiation starts, Pieter-Henk's Korean colleague will give him call. Based on our charter, that would be the time to invite Korea to our regular DMAG meetings in an observer role at first, as far as the DMAG members agree upon that – based on our charter. The differences between the observer status and a real membership with DMAG are voting rights and financial contributions. We don't have to make a final decision about it, because the charter says the DMAG chair has to ask all members (regarding voting rights, financial issues, ...)

PH was just signaling that something will come up in this direction.

Returning to the actual topic: If there are no further comments or proposals to amend the charter, the charter is fine as it is. No further comments.





- **REPORT FROM THE TREASURER**

Lt. Col. Erwin Koeken, the treasurer in charge, welcomed everyone and introduced himself to the new members. Then he started his presentation “*Financial records 21-22.pptx*”, which is an essential part of this ROD. This document shows the financial statement for this year and the forecast for 2023. All amounts are based on 21 countries paid annual fee. Four countries haven't paid their annual fee yet.

- **REPORT FROM COMMUNICATIONS OFFICER**

Unfortunately, our communications officer (and member of the Executive Committee), Mr. Steven MacDonald, wasn't able to attend the meeting today due to health issues. Mr. MacDonald is also acting as chair for the WG of cyber and the interim chair for the WG of Industrial Base Cooperation and has many more important roles of DMAG. He is leaving us at the end of August 2022 and we are still looking for volunteers to take over his different important roles.

- **REPORT FROM THE INFORMATION TECHNOLOGY OFFICER**

Our information technology officer, CDR Francesco Greco, is also a leaving member of DMAG. He encouraged the members to overtake his position because we are also still looking for his replacement. The payment for the DMAG website is already done until December 2022 and the new payment is accordingly due in January 2023. The website speech needs an update, to better reflect the Charter 2021. Mr. Schroor thanked CDR Greco for the good work so far on the website and asked around for volunteers, the successor of CDR Francesco Greco doesn't have to be an Attaché. CDR Greco added that this job doesn't require high skills regarding information technology. It is easy to perform and you just have to take care of the payments for the website.

- **REPORT FROM THE WORKING GROUP ON CYBER**

The chair of this WG, Mr. Steven MacDonald wasn't able to attend the meeting. His WG-colleague, Mr. Ben Grinham, told that there hasn't been a WG-meeting lately, but a lunch with the DoD lead. Mr. Grinham is also leaving this summer. The WG on cyber is a very import WG because it deals with the need to do outreach, implementation on CMMC and many more. A close relationship is needed.





Mr. Schroor added that the work done will be temporarily handed over the Executive Committee to prevent information and knowledge from getting lost. Regarding CMMC, if we do not maintain a close relationship with the DoD, it can get more difficult to any impact on what they do. And if we don't continue engaging with the ones who are making the decisions within DoD, it could have negative effects on our industries and on our government because we all need to live up to their standards. That makes it once more very important that the work already done will be handed over to a successor. Mr. Grinham suggested that perhaps his successor could take over from him.

- **REPORT FROM THE WORKING GROUP ON EXPORT CONTROL**

Col. Heinz-Peter Kunzer, the WG on export control chair, told the group that the WG had not had a meeting since the last regular DMAG meeting. He is still in contact with BIS and maybe he can organize a guest speaker from BIS and or the State Department for one of our next DMAG meetings in autumn.

Contrary to Mr. Grinham's suggestion Col. Kunzer warned that newcomers should not be tasked with the chairmanship of a WG as they lack experience and a network; it is therefore better to ask a more seasoned member to volunteer for a Chair. Mr. Schroor thanked Col. Kunzer for sharing his concerns.

Mr. Dominique Dahlmanns asked the members if everyone else also received an email (dated June 13, 2022) from the Japanese members regarding ITAR. That appeared to be the case.

- **REPORT FROM THE WORKING GROUP ON INDUSTRIAL BASE COOPERATION**

This WG is still in place but not properly functioning, Mr. Schroor mentioned. When Mr. MacDonald kindly drafted the new terms of reference, a lot of people were very enthusiastic to join this WG. And now, after we recently approved the new Terms of Reference (ToR) for this WG, we haven't found a chair so far.

The work of this WG has been done by the Executive Committee for the last period of time, but we still would like to see this WG functioning as was described in the recently approved ToR.

The conclusion is that we have a lot of vacancies which need to be filled as soon as possible. How to go about that will be discussed again next time.

Ms. Heather Messera from the Canadian Embassy gave an update on the Norcross Amendment, which is a cause for concern. Next week, Mr. Schroor and other members of the Executive Committee will come together draft a letter for



the SASC to address these concerns. Mr. Schroor asks the members to give the EC a mandate to draft the letter on their behalf, which the members agree upon.

3. REVIEW OF THE RECORD OF DISCUSSION OF THE PREVIOUS DMAG MEETING

- After a short break, chair Pieter-Henk Schroor kindly welcomed both new members and asked for introducing themselves: Lt. Col. Georgios Karakostas from the Embassy of Greece and Ms. Rosemary Gauci from the Australian Embassy.
- Before the review of the ROD from our last meeting started, Mr. Schroor encouraged Col. Heinz-Peter Kunzer to take the floor: He suggested outsourcing the work on the DMAG website to a company in future. Of course, it is also a financial question: a cost calculation would be useful and eventually by raising the annual membership fee (currently \$150 per year for each country.) Weighing up the pros and cons, we will touch this point after the DMAG Summer break.
- The ROD of our last meeting was discussed: No comments.

4. FOLLOW-UP ITEMS FROM THE PREVIOUS DMAG MEETING

- No comments.

5. OTHER ISSUES AFFECTING MEMBERS

- No comments.

6. UPCOMING DMAG MEETINGS AND EVENTS

- Ms. Heather Messera suggested that the September meeting should be a “welcome meeting” and have social for new members as well.
- Mr. Einar Gustafson announced that probably the Embassy of Norway could host the next meeting in September.

Month	Host	Details/Date	Guest Speaker
SEPTEMBER	TBD	Thursday, September 29	TBD

7. DEFENSE COOPERATION NEWS

- No comments.





8. ANY OTHER BUSINESS/ FAREWELL OF DMAG MEMBERS

- The chair of DMAG used the time remaining until the guest speaker arrived and thanked our leaving DMAG members for their comradeship and hard work: LTC Harri Korhonen, CDR Francesco Greco, Mr. Ben Grinham and Maj. Andrés Sambeat Vicien. All of them are going back to their home countries. In each case, Mr. Schroor handed over the DMAG plate and wished everyone all the best for the future.

9. GUEST SPEAKER: Mr. Keith B. Webster, U.S. Chamber of Commerce (4:00 – 5:00 pm)

- Chairman Pieter-Henk Schroor proudly introduced Mr. Keith B. Webster as the Vice President of the U.S. Chamber of Commerce, President of the Defense and Aerospace Export Council and Board of Directors for HENSOLDT Inc.
- Mr. Webster thanked for the opportunity to join DMAG and started his presentation with introducing himself.
- He has been 32 years in the Pentagon as various assignments, all focused on international political military policy related to America and its allies from the defense and military perspective: FMS, DCS, cooperative programs, collaborate researching development, bilateral and multilateral support.
- Six years he has worked as Deputy Assistant Secretary of the Army and then moved to his last assignment as Executive Director for International Cooperation for the Office of Trade Defense Transition in the Trump team.
- The U.S. Chamber of Commerce is Americas largest business lobby group. We represent 3 mln industries in the United States and help influence legislation, policy and
- The pandemic really emphasized the vulnerability that America has with the global industrial complex as we were all suffering from that globalization: independency on China. In the defense sector, we do not have significant dependencies on China. But in the commercial sector this is different. That means we have immense pressure from our Congress and in some degree from our population to unshore critical supply chains and critical production capability. Protectionism however is not the answer. For our defense industries, it is really going to complicate vulnerability to deliver capability and innovation if we become 75 % U.S. content.
- All the 28 RDP MoU nations do have a unique carve out for military equipment, thankfully.
- The good news is that when you have an RDP MoU, you are in a good place. The problem however is a lack of understanding in the Pentagon what that actually





means. That means we have to permanently educate the Pentagon and Congress on the meaning of having a carve out under our RDP MOU's .

Chair Pieter-Henk Schroor thanked Mr. Webster and presented him the DMAG Coin as a token of appreciation. Mr. Schroor concluded the meeting at 5:16 pm and invited everyone to the social event.

DMAG Secretariat

